

Who Should Attend Your Courses?

60 Hour Salesperson Prelicense Course

- This course can be open ONLY to unlicensed individuals who are preparing to take the real estate exam.
- No licensees can take this course, or any part of this course, in an effort to get CE credit for renewal or to fulfill the 15 hour requirement for the broker's exam.

30 Hour Post License Course

- This course is designed with the new licensee in mind.
- It is open to all temporary salesperson licensees who are required to successfully complete the post license course prior to applying for an original license.
- Licensees who are in need of the 15 hours to take the broker's exam may attend *Module II—Working with Buyers* and *Module III—Working with Sellers to Market Their Property* to meet the requirements.
- Any licensee who attends the entire course will receive 15 hours of CE toward license renewal.

15 Hour Broker Prelicense Course

- This course is designed for those who took the 45 hour prelicense course and were licensed prior to January 1, 1997. Successful completion of this course using the Commission-prescribed outline will qualify licensees to take the broker's exam.
- Any licensee who attends the entire course will receive 15 hours of CE toward license renewal.
- Broker applicants may substitute your exam review course provided it is a minimum of 15 hours in length.

Continuing Education Courses

- All licensees must take 12 hours of approved elective courses and 3 hours in *Risk Management—Red Flags and Paper Trails* for license renewal.